Thank You!

**One Hopkins**

$660,840 Raised

Including Challenge Gifts

- **45 States**
- **13 Countries**
- **96% of donors gave under $999**
- **28% Donor Increase from OneHopkins 2018**
- **1,490 Donors** Including Challenge Gifts
- **22,786 Engaged & Reached on Social Media**

**Top 3 Donor States**

1. MD
2. CA
3. NY

**BJU Exceeded Goal by 311%**

**37% New Donors in 2019**

**$420K in Challenge Gifts**

[Link: givingday.jhu.edu]